

Message Text

UNCLASSIFIED

PAGE 01 GABORO 00886 041001Z

11

ACTION OPIC-06

INFO OCT-01 AF-06 ISO-00 EB-07 INT-05 AID-05 COME-00

TRSE-00 L-03 /033 W

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R 040825Z JUL 75

FM AMEMBASSY GABORONE

TO SECSTATE WASHDC 0000

UNCLAS GABORONE 0886

E.O. 11652: N/A

TAGS: EFIN, BC

SUBJECT: SUA PAN SODA ASH PROJECT

REF: STATE 150473

1. GOVERNMENT REPRESENTATIVES HAVE DISCUSSED TIMING WITH GULF AND WILL BE IN HOUSTON FOR MEETINGS WITH GULF ON 17 AND 18 JULY, WITH VISIT TO UTAH BRINE DEPOSITS OPTIONAL FOLLOW-UP DEPENDING ON TENOR AND RESULTS OF HOUSTON TALKS.

2. GOVERNMENT NOT UNDULY WORRIED ABOUT GULF'S INABILITY TO NEGOTIATE. CONSIDERS IT FRUITFUL TO EXCHANGE VIEWS ON POSSIBILITIES NOW THAT GULF HAS AGREED PROJECT IS TECHNICALLY FEASIBLE. ALSO SOMEWHAT CONCERNED THAT GULF'S MARKETING STUDY WILL NOT GIVE DUE WEIGHT TO BOTSWANA'S SPECIAL RIGHTS IN CUSTOMS UNION AREA, AND MAY BE UNDULY PESSIMISTIC, AND GOVERNMENT THEREFORE WISHES CHANCE TO PRESENT THE MARKET SITUATION AS IT SEES IT IN 1978 - 80, BASED ON TALKS WITH SOUTH AFRICAN GOVERNMENT AND MAJOR CONSUMERS.

3. ARRANGEMENTS NOT YET FINALIZED RE OTHER MEETINGS INCLUDING OPIC, DUE TO LINGERING UNCERTAINTIES ABOUT TIME OF CONCLUSION OF DIAMOND NEGOTIATIONS.

4. GOVERNMENT IS AWARE OF FINANCIAL ASPECTS DISCUSSED PARA 4 REFTEL AND WILL BE TALKING TO THE WORLD BANK AND OTHERS IN THE U.S., AS WELL AS IFC.

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BOLEN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SODA ASH, PROGRAMS (PROJECTS), NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 04 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975GABORO00886
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750232-0620
From: GABORONE
Handling Restrictions: n/a
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ISecure: 1
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Original Previous Classification: n/a
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Reference: 75 STATE 150473
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Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
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06 JUL 2006

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